



ShireBiz Bulletin

The Shire Economic Development Alliance Newsletter

6th December 2022

About ShireBiz

ShireBiz is a not for profit organisation dedicated to the Economic Development of Southern Sydney to enable sustainable business development which provides employment opportunities for the local community.

Our strategic pillars are:

- Advocacy for business investment, traction and job diversity eg projects such as supporting *the development of the ANSTO Innovation precinct*
- Advocacy for infrastructure investment, policy change and streamlining regulatory environments in the Sutherland Shire
- Engaging the community through regular *newsletter*, and *events*

Shirebiz would like to thank our supporters for your support over the last year

Shirebiz supporters are invited to continue to support Shirebiz by becoming members. [Join at](#) If you want to regularly receive this Bulletin Contact the Secretary at info@shirebiz.org.au

Realise Business: Webinar: Learn How Successful Businesses Scale and Grow Profitably 9 Dec 10am

You see it time and time again, great people with great business ideas, products and services, struggle to start up, scale up and grow profitably. And one of the key reasons why many businesses fail to scale up and grow profitably, is that these businesses are not properly [managing their finances](#). If you want to be in the small minority of businesses who successfully scale up and grow profitably, you need to learn how to properly manage your finances.

Register as an organ donor and save lives

80% of Australians are willing to donate their organs but only 41% of NSW residents have actually registered to be a donor. In the past registering to be a donor was done when you renewed your driver licence. Now you [register online](#) at the Australian Organ Donor Register. It takes less than a minute and one donor can save the lives of up to 7 people

Automation and jobs in Australian manufacturing

Weld Australia sponsored the 2022 Endeavour Awards for the category of Best Industrial Internet of Things Application, which recognised the [most outstanding application](#) used in a smart factory to improve the manufacturing process. Australia will need an additional 70,000 welders by 2030 based on the existing pipeline of work. One way to help ameliorate this looming skills shortage is the use of cutting-edge technology. Automation, robotics and collaborative robots (also known as cobots) have the power to change the way the welding and manufacturing industries work.

Webinar: Business exit planning for Accountants 6th Dec 2:00pm

Clients wanting to exit their business is inevitable. How prepared they are when they exit will directly affect the sale price of their business. [Knowing how to prepare](#) and support your clients when they decide to exit is the best way to help them maximise the sale price.

Webinar: Construction Industry *Level up your ITP game plan*

8Dec 11:15am

Spending too long manually managing ITPs? Tired of chasing subbies for quality records? Wasting time on reworks? Struggling to have visibility on QA compliance? If that sounds like you, then this webinar is for you! We will deep dive into [quality management processes](#) and demonstrate how Kairnial is optimizing ITP management for project outputs.

How consumer spending has changed post-Covid – and what it means for retail

Covid-19 not only changed the way people shopped and what they bought during lockdowns in 2020 and 2021, but it has continued to [shape consumer behaviour](#) in the months since pandemic restrictions have been lifted and borders have reopened in much of the world. This was the topic of a recent webinar from Mastercard, which provided fascinating insights into post-pandemic consumer spending trends in the Asia-Pacific region, and what they mean for retailers.

Your Local Innovation Ecosystem Needs You!

After the successful launch of the SSIN last month, this is your chance to contribute to the future of your regional innovation ecosystem through joining the SSIN Committee. As we move to into our post-pandemic future, the fact that science and technology have enabled the new normal signals that the time for innovation has truly come. By [joining the SSIN](#) committee and collaborating with like-minded people you will help create the strategies and policies that will assist the SSIN to achieve its Vision and Mission

ACA's 2022 Year in Review

The [Australian Constructors Association \(ACA\)](#) has today released its [2022 Year in Review](#) report. Reflecting on the association's priorities, reform activities, advocacy efforts and thought leadership, the report highlights the progress made in driving positive industry change. Jon Davies, Chief Executive Officer ACA says, "This year we made our presence known and cemented our position as a leading voice for industry."

[ASQA Update Nov 2022: NCVER and ASQA working closer together to streamline reporting compliance](#)

Each year ASQA and the National Centre for Vocational Education Research (NCVER) work together to finalise the annual Australian Vocational Education and Training Management Information Statistical Standard (AVETMISS) [activity data](#). Reported directly to the NCVER or via a state training authority (STA), this data contributes to the understanding of VET education activity across the sector, which in turn supports a shared understanding and commitment toward quality VET outcomes.

[Greater Cities Commission: New Report - Exploring multi-city regions](#)

The Greater Cities Commission has released a [new report](#) examining multi-city regions around the world and the opportunities for the Six Cities Region. [*Greater Cities: The Global Experience of Planning, Preparing and Promoting the Multi-City Region*](#) explores the social, environmental and economic drivers and benefits of the multi-city region approach. The report is a collaborative research effort between the Greater Cities Commission and [The Business of Cities](#), and considers the international experiences that can be applied to the Six Cities Region of NSW.

[Australia's place in the semiconductor world: A case for connectedness](#)

A recently-launched [semiconductor service bureau](#) is part of the NSW government's *attempts to grow the local sector. In this edition of [Australia's place in the semiconductor world](#), Dr Nadia Court explains why the bureau exists and what it hopes to do.* The Semiconductor Sector Service Bureau (S3B) was established in July 2022 to make it easier to succeed in the semiconductor industry.

[eCommerce Opportunities in Asia Webinar: Asialink Business Dec 16 1pm](#)

This is a [must-attend open event](#) for businesses interested in eCommerce or exploring potential market opportunities in the broader Asia region. We have seen and experienced how COVID-19 has accelerated the shift to a digital marketplace, and nowhere more quickly than Asia. For many Australian companies, getting into eCommerce in Asia is not an easy undertaking. The current COVID-19 pandemic,

which is having a huge impact on logistics, supply chains and regulatory aspects, is an additional complications.

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Join at.



Regards,

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